



An Equal Opportunity Employer
CAREER OPPORTUNITY

HUMAN RESOURCES
301 W High Street, Suite 720
Jefferson City, MO 65102

Recruiting to Begin Immediately –
Open until Filled

Interested candidates should:
Please email a short letter of interest and resume to:
Jamie.Angel@ded.mo.gov

Economic Researcher

Strategy & Performance

Jefferson City, MO (location flexible within Missouri)

Come join the team that is resetting Missouri's economic development strategy and creating greater opportunities for our citizens to prosper. We're building a department where data and research drive decision-making, and we are looking for an economic research leader to help pave the way for those efforts. Do you want to be part of a team with a bold vision that backs it up with the commitment and smarts to achieve it? If so, we want to hear from you!

Your Primary Focus Will Be:

- Objective 1: Gather, synthesize, and deliver economic, community, and workforce development research for primary and secondary customers in a logical, compelling, and professional manner (~50% of job)
 - Serve as the DED research lead in responses to requests for information and proposals (RFIs/RFPs)
 - Support DED team members' insight needs with business lists and customized research
 - Provide proactive economic and workforce intelligence to Regional Engagement Division team members
 - Support workforce development needs with project-specific research that helps coordinate workforce investment and economic development activities
 - Support the Community Development Block Grant (CDBG) team with research that enables them to evaluate project opportunities and make data-driven resource decisions as well as achieve goals from CDBG action plan
 - Ensure DED has access to cost-effective research tools that enable achievement of strategies
 - Ensure DED team members have direct access and training to useful research resources
- Objective 2: Prepare analyses and produce reports that ensure DED's strategies, including regional strategies, have sound economic and fact foundations (~30% of job)
 - Prepare economic analyses that review Missouri's (and each of DED's six regions') strengths and weaknesses across a variety of economic, workforce, and community development indicators
 - Produce timely reports and white papers that provide insights and facts directly relevant to DED's strategic priorities
 - Work with DED leaders to ensure economic analyses, insights, and facts are translated into specific actions
 - Guide and train team members in comprehension and understanding of economic and workforce indicators
 - Lead the research and comparison benchmarks for DED's key performance measures
 - Leverage workforce and CDBG data into DED's overall economic development strategy
- Objective 3: Provide partnership, support, and guidance to third parties who are conducting research of strategic importance to DED (~10% of job)
 - Build relationships with the Missouri Economic Research and Information Center (MERIC) and/or other third parties to partner with or commission research that is of strategic importance to DED

DED – we create greater opportunities for Missourians to prosper!

business development

community development

workforce development

tourism

Equal Employment Opportunity Employer

View all job openings with the Department of Economic Development at www.ded.mo.gov

- Objective 4: Support DED's other economic and research activities (~10% of job)
 - Conduct economic impact analyses as needed for business development and other projects
 - Apply quantitative and qualitative research methods to assist in the review of DED programs
 - Additional duties as needed/assigned

Competencies:

Research Professional | Analytical | Collaborator | Project Management | Effective Communicator

Salary: \$60,000 - \$70,000 (based upon credentials)

Travel: Approximately 10% in-state travel if based in Jefferson City. If team member is elsewhere in Missouri, they should expect more frequent travel to DED's Jefferson City offices.

Desired Qualifications/Evaluation Criteria:

- A Bachelor's or Master's (preferred) degree with an emphasis in Statistical Analysis, Research Methodology, Economics, Business or Public Administration, Community or Economic Development, or a closely related field

AND

- 3 or more years of successfully conducting qualitative and quantitative economic development research at a state or regional level
- Demonstrated commitment to building economic research expertise through trainings, certifications, and/or memberships to applicable industry organizations
- Experience visualizing data through tools such as Excel, Tableau or others
- Demonstrated track record of strategically building and leveraging partnerships to achieve results
- Strong writing capabilities

For questions, please contact Paul Eisenstein, Deputy Director of Strategy & Performance Division,
at 573-526-8216 or Paul.Eisenstein@ded.mo.gov